Zurich North America Life, Accident & Health



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As we continue to build a sustainable life, accident and health business, we would like to announce the closure of the following products to new sales, effective February 1, 2023:

- Zurich Wealth Builder IUL
- Zurich Select IUL
- Zurich Survivor IUL
- Zurich Term 10, 15 and 20

To make this transition easier for our distributors, formal applications in good order will still be accepted through 5:00 p.m. on January 31, 2023, so long as they are received by the home office by 5:00 Central Standard Time. All policies must be fully funded and delivery requirements must be received in good order by 5:00 p.m. on March 28, 2023.

We will also continue to review informal applications and QuickQuotes that are received by the home office on December 31, 2022 by 5:00 Central Standard Time.

Our future product roadmap will be a combination of individual supplemental health and guaranteed/simplified underwriting term life products, with first tranche of new products expected to launch in mid-2023. These products will align with our vision to helping ease financial burdens for both individuals and their families through a combination of Life and Health solutions.

As we move forward with our **diversified growth strategy**, I assure you there will be no disruption in service for in-force policies. Our sales team with whom you have built strong relationships will continue to support you and bring new growth opportunities to your businesses.

We are excited to bring **better experiences**, **innovative ideas**, **and new propositions** to our distributors in 2023, as a part of our life and supplemental health growth strategy.

Thank you for your continued support of Zurich North America Life, Accident & Health.

David Fike Zurich North America Head of Life, Accident & Health Web: <u>life.zurichna.com</u>

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Zurich American Life Insurance Company of New York Zurich American Life Insurance Company

Administrative Office: 7045 College Boulevard Overland Park, Kansas 66211-1523 (877) 678-7534

life.zurichna.com

In New York, the terms and conditions for the Individual Term Life Insurance Policy (TLLPNY-02) are set forth in the policy form number shown. The policies are issued by Zurich American Life Insurance Company of New York, a New York domestic life insurance company located at its registered home address of 150 Greenwich Street, Four World Trade Center, New York, NY 10007-2366. The Flexible Premium Adjustable Life Insurance Policies are not available in New York.

In all states other than New York, the terms and conditions for the Individual Term Life Insurance Policy (ICC18-TLLP-02), Flexible Premium Adjustable Life Insurance Policy with Index-Linked Interest Options (ICC19-APIUL-01), Flexible Premium Adjustable Life Insurance Policy with Index-Linked Interest Options (ICC18-LPIUL-02), and Flexible Premium Adjustable Survivorship Life Insurance Policy with Index-Linked Interest Options (ICC19-APSIUL-01) are set forth in the policy form numbers shown, or applicable state variations. The policies are issued by Zurich American Life Insurance Company, an Illinois domestic life insurance company, located at its registered home address of 1299 Zurich Way, Schaumburg, IL 60196.

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